



May 5, 2011

RE: Letters of Intent From Competing Organizations

Dear Passport Health Plan Provider:

We have recently been informed that many competing organizations are contacting our network providers and may have asked you to complete and return a Letter of Intent (LOI) in response to the Request for Proposal (RFP) issued by the Kentucky Department for Medicaid Services (DMS).

In general, an LOI is a letter from one organization to another, stating the parties' desire or willingness to do business with each other. We believe the organizations sending you LOIs have already responded to or are planning to respond to the DMS Medicaid RFP. Any signed LOIs will help these organizations build a network in the event they are awarded contracts to manage Medicaid in the region currently served by Passport Health Plan. You will need to make an independent decision as to whether you want to be part of these networks.

Passport Health Plan is currently in contract negotiations with DMS to continue providing services for our 16-county service area, Region 3. Because we already hold contracts with our provider network, we will not be issuing LOIs or any other contractual documents at this time.

Please know that **you do not need to do anything to continue to provide or to be compensated for services rendered to Passport Health Plan members now or beyond July 1, 2011.** If this changes, we will alert you immediately.

As always, we sincerely appreciate the vital services you provide our members and value our partnership. If you have any questions or concerns, please contact your Provider Relations representative or the Provider Relations department at (502) 585-7943.

Sincerely,

A handwritten signature in black ink that reads "Mark B. Carter".

Mark B. Carter
Interim CEO

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