



April 18, 2011

## **RE: Kentucky Medicaid RFP May Affect Passport Providers**

Dear Provider:

There continues to be a great deal of speculation about the future of Passport Health Plan; as a partner in this organization I think it's important that I keep you informed.

On April 7, 2011, the Kentucky Cabinet for Health and Family Services issued a Request for Proposal (RFP) for Medicaid managed care services in the State, including the Passport Health Plan service area. There are many potential outcomes in the bidding scenarios but my greatest hope is that we can keep our service area in place and continue our long tradition of service to providers and members in this region of the Commonwealth.

Passport Health Plan is first and foremost a provider-sponsored health plan. This structure means you are considered in key decision making and are invited to participate in the development of policies and procedures. Unlike most health plans, our providers are "at the table" with us. We have implemented a number of strategies to reduce administrative burden, introduce new technologies, provide on-site support, and improve communication. We want to continue this success and 13-year partnership.

I understand that saving money in Medicaid is a priority for our state leaders. Passport Health Plan has made great strides in this area, and I recognize that we will be asked to implement additional strategies to save more. I know you understand that this will most likely mean adjustments in provider reimbursement as well. The same must be done in the other regions of the Commonwealth, but in this region we promise to include you in the process.

I encourage you to visit our website, [www.passporthealthplan.com/provider](http://www.passporthealthplan.com/provider), frequently for updates and to call your Provider Relations representative or the Provider Relations department at (502) 585-7943 if you have ongoing questions or concerns.

As always, thank you for your continued support of our membership and our mission.

Sincerely,

A handwritten signature in black ink that reads "Mark B. Carter".

Mark B. Carter  
Interim CEO

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